

Microsoft® Business Solutions—Great Plains®

FOR DISTRIBUTION

Inventory Management

Microsoft
Business
Solutions

Give your business a competitive edge. By achieving accurate visibility and effective control over inventory, and setting prices on a customer-by-customer basis, you can reduce operating costs and achieve the fast, efficient fulfillment that keeps customers coming back.

Make informed decisions

Give your business a superior competitive advantage, with easy-to-use stock analysis tools and flexible reporting capabilities that deliver rich access to detailed, consolidated inventory and ordering information.

Maximize operational efficiency

Empower employees with advanced search capabilities that provide quick, easy access to the inventory information they need, and one-time stock and pricing entry that provides accurate and timely information throughout the system.

Keep customers coming back

Offer better service and improve customer satisfaction with accurate inventory control and customer-specific pricing and promotions.

Streamline processes

Gain tight control over processes using a cradle-to-grave view of serial and lot numbers to quickly trace where and when the item appears in bills of materials, customer orders, or other transactions.

Track items across multiple locations

Improve picking efficiency with multi-bin tracking for primary and secondary stocking locations.

Negotiate with strength

Secure customer contracts with personalized pricing to meet customer demands and beat the competition, while maintaining the ability to change prices as needed.

Integrate seamlessly

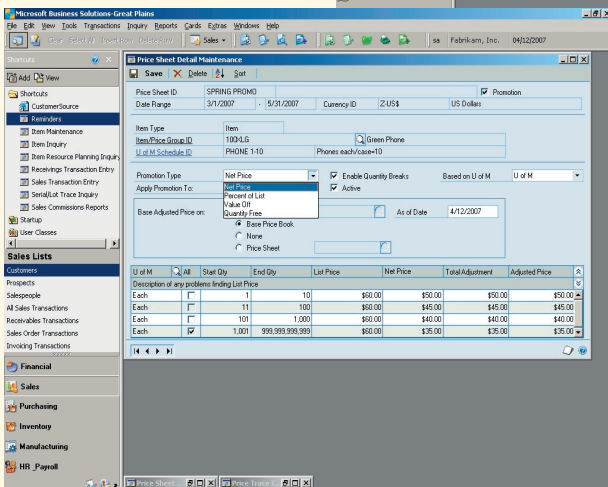
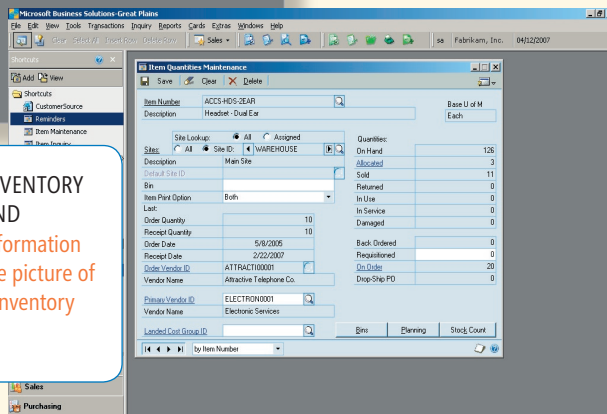
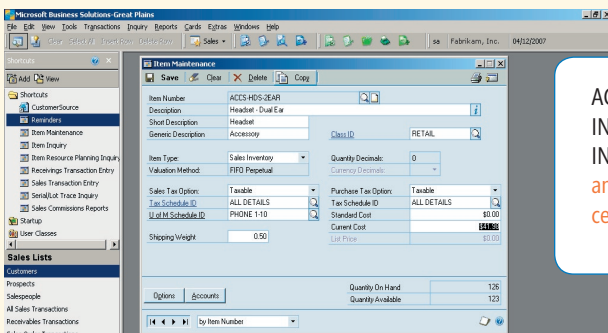
Connect Inventory Control with other Microsoft Business Solutions®—Great Plains® modules—including Sales Order Processing, Invoicing, and General Ledger—to streamline mission-critical inventory and sales processes.

BENEFITS

ACCESS DETAILED INVENTORY INFORMATION quickly and efficiently from a central location.

MAINTAIN INVENTORY LOCATION AND QUANTITY information for a complete picture of your current inventory situation.

CREATE PERSONALIZED EXTENDED PRICING SCHEMES for specific customers or groups of customers.



Inventory Management

Extended Pricing

Equip your sales team to improve customer satisfaction and beat the competition by creating flexible pricing options and rules for each customer. With Extended Pricing you can:

- Create standard price schemas such as percentage off, value off and net pricing, along with personalized pricing options.
- Implement powerful date-sensitive functionality for sales and promotions.
- Navigate the system using drill-down, zoom, and special menu capabilities that offer a fast learning curve, and easy visibility into your pricing index.

Bill of Materials

Increase productivity by providing a superior solution for tracking the components and subassemblies used in light manufacturing and similar production and assembly operations. With Bill of Materials you can:

- Define the exact order of your assembly process, up to 10 levels deep.
- Attach electronic notes to bills to detail exact component use, at every assembly level.
- Track the actual cost for assembled items, plan for future changes, and manage current and past items.
- Schedule transactions into the future without reserving stock.

Cradle-to-Grave Serial/Lot Tracking

Transform time-consuming searches into quick, efficient processes with the ability to identify all instances of an item with a single trace. With Cradle-to-Grave Serial/Lot Tracking you can:

- Increase visibility into serial/lot number lifecycles.
- Conduct powerful searches using an item's serial or lot number.
- Complete widespread searches across all transactions, including bill of materials and customer orders.

Inventory Management

FEATURES OVERVIEW

Inventory Control

Consolidate Lot Numbers	Consolidate like lot numbers in all log number entry windows to gain an accurate view of inventory for a given log number—including Manufactured Date and Expiration Date—without juggling multiple records.
Shelf Life in View	Use Shelf Life controls and automated alerts to ensure expired lots are not selected for distribution.
Serial/Lot Number Tracking	Initiate traces using an item's serial or lot number and view where and when the number occurred in bills of materials, customer orders, or any other transaction.
Item Classing	Create and track the item information that's most important to you with the ability to choose default entries for classes of items such as color, style, and manufacturer.
Inventory Ranking	Prioritize sales stock with options to rank your inventory items by usage value, actual or project usage quantity, on-hand inventory value, or unit cost.
Quality Controls	Maintain complete control over your inventory with quantity tracking at the bin level, cycle counting, stock count calendars, and inventory snapshots.
Multi-bin Tracking	Track a single inventory item across multiple bins within the warehouse to optimize picking efficiency.
Instant Access to Transaction Information	Get instant information on all transactions related to any item you define in the inquiry windows—including lot number, price levels, and item type—and drill down to specific details as needed.
Document Transfer	Easily transfer item information from existing documents to new documents—including price lists, currency assignments and list price, site assignments, vendor assignments, and kit components.
Comprehensive Reporting Tools	Analyze all facets of your inventory with comprehensive standard reports including Item List, Price List, and Turnover, integrated with the flexible reporting power of Microsoft Great Plains modules such as Report Writer and Crystal Reports®.
Allocated/on Order Drill Downs	Access supply and demand information using Allocated and On Order drill downs, and view item allocations in existing orders quickly and easily.
Stock Card Inquiry	View historical inventory movements in the new Item Stock Card window.
Date Ranges	Narrow search results by providing date ranges for item transaction inquiries.
Multiple Manufacturer Item Numbers	Enter multiple manufacturers' part numbers for a single inventory item to speed purchasing of items.
Historical Document Print	Keep an accurate watch over sales and purchase order lifecycles with minimal effort, using Print Documents windows to generate document histories.

AVAILABLE WITH:



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FEATURES OVERVIEW

Extended Pricing

- Personalize pricing by combining date ranges and quantity break options with special net, percentage-off, or value-off pricing for specific customers or groups of customers.
- Use relational pricing to update customer price lists instantly and reflect fluctuations with your supplier when you change your base net prices.
- Choose the pricing method that works best for each item, including pricing by currency amount, percent of list, percent markup based on current or standard cost, or percent margin based on current or standard cost.
- Make individual or mass updates to your pricing lists with helpful wizards.
- Easily set up and maintain price lists using unlimited combinations of units of measure, price levels, and currencies.

Bill of Materials

- Maintain full control over the assembly process with complete bills of materials to accurately define, track, and analyze how your inventory is used as part of your assembly operations.

Extended Pricing is not available with Microsoft Business Solutions–Great Plains Standard.