



Dynamics GP Provides Increased Accuracy and Departmental Level Reporting

"Our old system was unable to provide actual vs. budget reporting, hampering our financial management of the business."

Tim Riordan, Director of Finance, Hospice of Westchester

Overview

Country: United States

Industry: Not for Profit Hospice Services

Customer Profile

Hospice of Westchester provides nursing, social work, and home health aide services to patients facing a serious or life-limiting illness.

Business Situation

Hospice of Westchester was running a general ledger system for hospices that was reliable but didn't give them the flexibility of reporting needed.

Solution

MIG & Co installed Microsoft Dynamics GP.

Benefits

- Ability to run departmental reports
- Cost Savings and Better efficiency

For More Information

Visit the Hospice of Westchester Web site:

<https://www.hospiceofwestchester.org/>

Business Needs

Hospice of Westchester had been running their General Ledger system for over fifteen years. They were limited in the type of reporting the system produced and were frustrated with the inability to run reports at the individual departmental level. It was difficult for the department managers to know if they were over budget.

The Solution

MIG & Co. installed Microsoft Dynamics GP which provided the General Ledger, A/P, and Actual versus Budget reports required by Hospice of Westchester.



“The MIG & Co. team accommodated our schedule. We had several internal projects that required us to extend the Dynamics GP implementation.”

Tim Riordan,
Director of Finance –
Hospice of Westchester

Increased Accuracy and Flexibility

The General Ledger System Hospice of Westchester was running was reliable but lacked the up to date features provided by Microsoft Dynamics GP. The flexibility and sophistication of Dynamics GP will give Hospice of Westchester the ability to analyze their financial information confidently.

Cost Effective Solution

The Hospice investigated several solutions before deciding on Microsoft Dynamics GP. Some of the solutions included features and functions that weren't needed by the organization. Several others were cost prohibitive. Dynamics GP provided the right level of features and functions at a price point that was attractive.

Departmental Level Reporting

One of the biggest problems Hospice of Westchester was experiencing was the lack of visibility to budget information at the department level. According to Tim Riordan, Director of Finance for Hospice of Westchester, “Our old system was unable to provide actual vs. budget reporting, hampering our financial management of the business”. With Dynamics GP, individual department managers can now track progress against their budgets. Going forward, they will be able to compare current year performance against past year history.

Project Timeline Accommodations

During the implementation of Microsoft Dynamics GP, normal business continued for the Hospice. Staff members were needed on other projects at several points during the implementation. The MIG and Co. team prides themselves on providing an implementation that is as stress free as possible for the organizations they work with. MIG and Co. completes the analysis and design phase first so that the organization understands what needs to be done. After that, the organization drives the timeline for implementation.



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Summary

Hospice of Westchester had been running a General Ledger that was over 15 years old. While the system was reliable, it didn't provide the up to date features and departmental level reporting required by the Hospice.

After discussing recommendations with their auditor, the Hospice decided to go with Microsoft Dynamics GP. They discovered MIG and Co. and were impressed with the capabilities and client references.

The Hospice of Westchester recently completed their second monthly close and have been very happy with what they've seen so far. They estimate a significant cost saving which will be validated as they continue to use the application.

For more information about Microsoft Dynamics GP, go to www.mig.com/microsoft-dynamics-gp

This case study is for informational purposes only. Document published April 2019