



MIG Customer Case Study



Getting the Most out of Your Investment in Microsoft Dynamics GP With MIG Training

“I received a tremendous amount of value and insight.”

Alan Cavigliano, Associate Director, Supply Chain, Codexis

Overview

Country: United States
Industry: Basic Organic Chemical Manufacturing

Customer Profile

Codexis uses Microsoft Dynamics GP for their ERP solution

Business Situation

They needed training for their staff. There were new users, but there were also experienced users who needed refresher training amongst the staff.

Solution

The training was delivered onsite to 18 users over four days in November of 2014, and has been delivered remotely since then.

For More Information

For more information about Codexis products and services please visit their Web site at: www.codexis.com

Business Needs

Codexis is a world leader in providing unique, state-of-the-art enzyme optimization services and in developing biocatalyst products. Founded in California in 2002, the company provides its services and products for use in industrial processes across the pharmaceutical sector and related markets. Their technologies accelerate the development of manufacturing processes for active pharmaceutical ingredients, fine chemicals, agrochemicals, food ingredients, detergents, and biofuels. They also enable rapid transfer to commercial manufacturing scale.

Codexis uses Microsoft Dynamics GP for their ERP solution, and in 2014, they sought training for their staff. There were new users, but there were also experienced users who needed refresher training amongst the staff.



"I received a tremendous amount of value and insight attending your training sessions"

The Right Partner

Codexis chose Microsoft Dynamics Gold Certified Partner MIG & Co. for the training they wanted, citing the price, the Gold Certification, and the initial talks with MIG. MIG offers a variety of training courses for both Microsoft Dynamics GP and SL, as well as customized training.

The initial talks enabled MIG to ascertain the Codexis' specific training needs, after which MIG created a custom, tailored agenda designed to help the staff get the most value out of Microsoft Dynamics GP. The training emphasized the major financial modules, distribution, inventory, and Management Reporter.

The training was delivered onsite to 18 users over the course of four days in November of 2014, and has been delivered online remotely since then.

The Right Training

Tabbert Teng, Senior Director of Finance at Codexis, says that the training was "pretty seamless," and that "everyone was very happy with it."

Alan Cavigliano, Associate Director, Supply Chain, wrote to MIG in an email, "I received a tremendous amount of value and insight attending your training sessions", and added, "Thank you very much for sharing your experience with us all."



MIG & Co. specializes in the implementation of financial and business management systems designed to help our customers streamline their processes and maximize productivity.

Since 1998, MIG & Co. has been a certified reseller and implementer of the most widely used and adopted industry-leading business solutions and is a Microsoft Gold Certified Partner for Dynamics GP, Dynamics SL, and Dynamics CRM.

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Benefits of Training

Many Microsoft Dynamics GP implementations are focused on configuration and customization, and empowering the end users to best utilize the system gets little attention. MIG provides not just implementation, but also training and support so that their clients can get the most out of their technology investment.

Microsoft Dynamics GP is a powerful business management solution that delivers a vast toolbox to help users do more and to do it more quickly. The better users understand all of the functionality and capabilities of Microsoft Dynamics GP, the greater the return on an organization's technology investment will be.

That is what makes training as important an investment as the business management solution itself. Training not only pays for itself in greater staff efficiency, but in the long run it leads to money saved and banked. Inefficient use of the system can lead to hundreds of lost staff hours, while MIG training costs as little as \$990, up to \$5,280.

For more information about Microsoft Dynamics, go to www.mig.com

This case study is for informational purposes only. Document published July 2016